# The New Frontier: Critical Minerals & the Energy Transition

**Multi-Client Study Prospectus** 



440 Cobia Dr, Ste 1704 Houston, Texas 77494 +1.281.506.8234 info@adi-analytics.com www.adi-analytics.com

### Outline

#### Study Prospectus

About ADI

### ADI is offering a multi-client study covering strategic questions on the role of critical minerals in the energy transition

Energy transition-related clean energy technologies will have a huge impact on critical minerals demand

- Critical minerals demand for clean energy technologies such as electric vehicles (EVs), battery storage, and renewable power generation is ...
- ... expected to grow rapidly over the next two decades aligned with the emission reduction goals adopted by several countries.
- For example, by 2040, demand for copper and rare earth elements (REEs) will rise by 40% each, nickel and cobalt by 60-70% each, and lithium by 90%.

2 Managing critical minerals supply is crucial for the growth and application of clean energy technologies

- Critical minerals are metals and non-metals vital for the economy and whose supply may be disrupted due to ...
- ... various factors such as supply scarcity, geopolitical risk, environmental factors, recycling potential, and trade policy.
- Supply of these critical minerals is under scrutiny as mine production growth of critical minerals since 2016 is not keeping pace with growing demand and can soon lead to scarcities.

<sup>3</sup> Critical minerals offer a distinct set of challenges which need to be addressed in a timely manner

- Some of the factors that will have a high impact on creating conditions conducive to critical minerals availability and reliable supply growth include ...
- ... supply security and predictability, ensuring adequate investment via vertical integration, international collaboration ...
- ... and supply chain transparency, mining technology innovation, and acceleration of greenfield mining projects.

#### **ADI Multi-Client Study**

- In light of these dynamics, ADI is launching a multi-client study focused on a comprehensive assessment and forecast
  of critical minerals supply and demand through 2030.
- This multi-client study builds on ADI's extensive research and deep expertise in metals, minerals, mining, and mineral processing and will be based on in-depth primary and secondary research and mineral supply and demand modeling.

## Clean energy technologies such as electric vehicles and clean power generation will grow dramatically over the next decade ...



Source: IEA, ADI

## ... Driving demand for critical minerals whose necessity and applications across clean energy technologies vary widely



**Critical Mineral Needs for Clean Energy Technologies** 

## Application of some critical minerals such as copper, nickel, and manganese is vital in both EVs and power generation ...



Note: Power generation includes wind, solar PV, nuclear, coal, and natural gas

## ... while the rapid growth of other clean energy technologies will increase the demand for many other critical minerals

<b>Critical Mineral</b>	Discussion
Copper	Copper is used in many clean energy technologies due to its high conductivity and malleability with most of it being used in wiring for electrical networks.
Nickel	Nickel is predominantly used in electric vehicles and geothermal wells due to its superior power density.
Cobalt	Cobalt is used almost exclusively in EVs due to its stabilizing effect. For example, lithium-ion batteries require cobalt to prevent corrosion.
Lithium	Lithium is exclusively used in EVs to store energy and supply power.
Manganese	Manganese is used mainly in car batteries due to its low cost, various natural ionic states, and capacity to hold and discharge electrons.
REEs	REEs find application in permanent magnets used in wind turbines and electric vehicle motors and are also used in high-tech devices for solar panels.
Graphite	Lithium-ion batteries use graphite anodes because they cope well with the flow of lithium ions during charging and discharging.

## Demand for critical minerals has grown rapidly since 2015 as the emphasis for the energy transition grows ...



## ... But supply growth has been slow except for lithium and REEs and will result in deficits barring further investments

#### **Critical Minerals Supply from Mine Production**



Note: More than 50% of the global supply of lithium comes from non-mine production mainly from groundwater brine

## Only 20 countries supply most of the critical minerals used in clean energy technologies amplifying geopolitical risks

**Top Producers of Critical Minerals** 



Government mining regulations and company-level ESG initiatives will drive sustainable mining operations practices going forward.

### Countries such as China, Russia, and Australia are amongst the top five producers of multiple critical minerals

	Copper	Nickel	Cobalt	Lithium Manganese		Graphite	REEs
Chile	$\checkmark$			$\checkmark$			
Peru	$\checkmark$						
China	$\checkmark$	$\checkmark$		$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Congo	$\checkmark$		$\checkmark$				
U.S.	$\checkmark$	$\checkmark$					
Russia		$\checkmark$	$\checkmark$				$\checkmark$
Canada		$\checkmark$					
Australia		$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$		$\checkmark$
Philippines			$\checkmark$				
Cuba			$\checkmark$				
Argentina				$\checkmark$			
Zimbabwe				$\checkmark$			
Mozambique						$\checkmark$	
Brazil						$\checkmark$	$\checkmark$
Madagascar						$\checkmark$	
India						$\checkmark$	
South Africa				$\checkmark$	$\checkmark$		
Gabon					$\checkmark$		
Ghana					$\checkmark$		
Thailand							$\checkmark$

#### **Top Five Producers by Type of Critical Mineral**

### Critical mineral supply is also impacted by rising complexity of mineral ore processing and other operational issues



### There are several strategic questions that need to be answered in critical mineral markets and their outlook through 2030

#### **Strategic Questions**

- What are the key demand scenarios for critical minerals?
- How competitive will it get to access supply of critical minerals? Who will be the emerging players?
- What are medium-/long-term implications of COVID-19 on critical minerals demand and supply?
- Which opportunities, risks, and competitive strategies should critical minerals users and suppliers consider?

Demand supply	<ul> <li>What are the key critical minerals demand drivers and how will they change?</li> <li>What are the post-COVID demand drivers for critical minerals by region?</li> <li>How will critical minerals supply, capacity, and supply/demand balance change?</li> </ul>
B Infrastruct and technolo investme	<ul> <li>What is the outlook and cost structure for new mining projects in key countries?</li> <li>Are mining operators making investments to drive up production?</li> <li>What are new mining and mineral processing technologies to optimize supply?</li> </ul>
C Regulations implication	<ul> <li>Which policies and regulations will impact critical minerals?</li> <li>How should stakeholders position themselves for future supply?</li> <li>What are medium-/long-term risks and strategies in these markets?</li> </ul>

## ... That will be addressed by ADI's multi-client study as reflected by its comprehensive table of contents

1	<b>Executive Summary</b> Key conclusions, findings, and strategic implications with a review workshop and underlying data in spreadsheet format	8	<b>Deep Dive Profiles: Copper</b> Country-wise assessment for copper including supply- demand balances, prices, and regulations
2	<b>Critical Minerals Market Drivers</b> Population / economic growth, EVs and clean energy outlook, regulations and policies on energy transition	9	<b>Deep Dive Profiles: Nickel</b> Country-wise assessment for copper including supply- demand balances, prices, and regulations
3	<b>Critical Minerals Demand Outlook to 2030</b> Forecasts for critical minerals demand through 2030 along with key enabling drivers and corresponding scenarios	10	Deep Dive Profiles: Cobalt Country-wise assessment for copper including supply- demand balances, prices, and regulations
4	<b>Critical Minerals Supply Outlook to 2030</b> Mining infrastructure and greenfield mining investments by country through 2030 in relevant energy transition scenarios	11	Deep Dive Profiles: Lithium and Rare Earth Elements Country-wise assessment for copper including supply- demand balances, prices, and regulations
5	<b>Critical Minerals Supply Issues and Challenges</b> Ore quality assessment by country / mineral and key issues in supply landscape such as environmental regulations	12	Deep Dive Profiles: Manganese Country-wise assessment for copper including supply- demand balances, prices, and regulations
6	<b>Technological Innovation in mining</b> Mining technology innovations including digital, analytics, and automation to optimize productivity and reduce costs	13	<b>Deep Dive Profiles: Graphite</b> Country-wise assessment for copper including supply- demand balances, prices, and regulations
7	<b>Cost, Economic, and Pricing Analyses</b> Existing and upcoming mining projects cost competitiveness including regional margins, breakeven, and price outlooks	14	<b>Strategic Implications and Opportunity Analysis</b> Findings and conclusions, strategic implications by segment, risks and mitigation strategies, and opportunity analyses

## In summary, ADI's independent, current, and unique study will answer key questions and provide actionable insights

3

### Country-level critical minerals supply review

- How are mining operators positioned to capture energy transition related critical minerals demand and which countries will top the list?
- What are the implications of COVID-19 on mining operations of major producing countries?
- Will top producing countries invest in their mining and mineral processing capacity?
- How will the regional regulatory landscape in mining play out in future and what will be the impact on supply?

#### Medium-term outlook through 2030

- Will near-term critical minerals demand be attractive for growth in supply?
- How will top producing countries compete with other countries to capture critical minerals demand in future?
- What are regional supply, demand, price, and market outlook for critical minerals through 2030?
- How do market dynamics vary on a country-level for various critical minerals and what market drivers will be key?

#### Mineral profiling – opportunity analyses

- How will profiles of critical minerals such as copper, nickel, cobalt, lithium, manganese, REEs, and graphite shape going forward?
- How does the economic comparison of different minerals demand opportunity look like for mining industry participants?
- How will regulations around clean technologies increase competitiveness of these minerals from a margin point of view?

### Post-COVID critical mineral scenarios

- Under different scenarios of energy transition how will the clean energy technologies shape up critical minerals demand?
- Which countries will be hedging mine operators supply to secure their near-term minerals demand?
- How will investor sentiment change for mining industry due to energy transition ?
- What is the potential impact of energy policies, regulations, and taxes in top producing countries on overall supply?

## Key deliverables of ADI's critical minerals study will include insightful outcomes and several materials

Outcomes		Deliverables		
1 In-depth coverage of critical minerals market across top producing countries		Kick-off call	~150-page report	
2 Critical minerals supply-demand balances through 2030		Interim update	~20-page executive summary, Q&A, and presentation	
3 Mineral profiles for copper, nickel, cobalt, lithium, manganese, graphite, and REEs		Client workshop	Spreadsheet data package	
4 Economics and competitive landscape of critical minerals		Interactive conference call	Analyst access	

Contact Uday Turaga, +1.832.768.8806 or <u>turaga@adi-analytics.com</u> to purchase this study.

### Outline

- Study Prospectus
- About ADI

### ADI is a consulting firm serving oil & gas, energy, chemicals, and industrial clients with expertise, rigor, and passion



### Over 150 clients – Fortune 500 brands, mid-sized firms, startups, and investors – engage ADI to shape decisions



Clients accelerate priorities with ADI's consulting services, subscription research, data analytics, and conferences

### Consulting

Discover and capture opportunities, solve problems, and help businesses thrive amid uncertainty with ADI's market research and management consulting services



#### Research

Track markets with ADI's subscription research

### **Analytics**

Inform workflows with ADI data, models, and analytics



#### Forums

Build a strategic view and network at our conferences

## Stay ahead of the curve with market intelligence, forecasts, and analysis from ADI's subscription research services



#### Downstream Market Advisory 🖻

Monthly intel, oil prices, fuels supply & demand, capex, margins, downstream and refining insights



#### Gas Monetization Advisory

Review of natural gas to power, LNG, fuels (GTL), and chemicals costs, economics, and markets



#### LNG Analytics 🛃

LNG project benchmarking tool; global and NA small-scale LNG studies; and global LNG database



#### Energy Transition Advisory

Monthly energy transition deep dives, e.g., biofuels, hydrogen, lowcarbon, CCS, flaring, biomaterials



#### Global CapEx Outlook

Quarterly forecast and analysis of global capital spending in E&P, midstream, refining, LNG, petchem



#### Global OpEx Outlook 🖻

Quarterly forecast and analysis of operating expenses in upstream, midstream, downstream, and LNG



440 Cobia Drive Suite 1704 Houston, Texas 77494 +1.832.768.8806 info@adi-analytics.com www.adi-analytics.com

Copyright © 2009-2021 ADI Analytics LLC.